



Courtesy of
The Beck and Pitel Team

Neighborhood News

August 2008

Greetings,

*“There is nothing wrong with change, if it is in the right direction.”
~ Winston Churchill*

Is your home ready for a change? Even if you aren't looking to spend a lot of money on a major remodel, there are many options that will give your home an instant facelift and provide a great return on your investment.

In this month's Item of Value, you will find a sampling of the hottest new trends in home design and remodeling. If you're not ready for an extensive kitchen remodel (which can return nearly 100% of your investment), a new lighting system can go a long way toward giving a lackluster room a fresh new look by accenting interesting architectural elements for a modest amount of money.

On the reverse side, we've included a list of the home improvement projects with the best returns on your investment. There are also several easy ideas for drastically improving your home's interior and exterior for under \$50. In addition, HomeAnnex has included a great offer below to help your remodeling project and budget.

If you are ready for a change, we're here to help that dream become a reality!

Cheers,

Jeanie, Mike, Stephanie and Tim

Save up to **55% off MSRP** on our **HUGE** selection of home decor products.
PLUS, save an additional **8% off** on your entire purchase.
 Use Coupon Code HOME7790 at checkout. Offer expires 12/31/08

 outfitting the worlds finest homes Redem offer at www.homeannex.com	Featuring these fine products Exclusively from   Buy it for looks. Buy it for life.®	HomeAnnex offers 100% Satisfaction Guarantee, Powered by Assurz. No Hassle Returns, Free Shipping.
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Business Directory Update



We've recently added **over 30 businesses** to our Business Directory. Many of these contacts we have worked with personally, and many have come highly recommended. Here are some of the categories:

- Animal Hospital
- Artists
- Attorneys
- Carpet Sales/Installation
- Counseling
- Computer Support & Supplies
- Employment/Staffing Services
- Energy Efficiency
- Financial Services
- Fireplace
- Gifts/Specialty Items
- Glass repair (auto/home)
- Handyman
- Home Inspections
- Housecleaning
- Jewelry
- Landscaping Design/Maintenance
- Photography
- Plumber
- RV Parts and Service
- Title and Escrow Services

Thank you so much for continuing to provide us with referrals. We are still qualifying referred individuals and/or companies, so please check for updates often at:
www.valleyrealestatepros.com/businessdirectory.html

Valley Market Statistics

Residential listings for Maricopa and Pinal counties listed in the ARMLS as of 8/11/08:

- Total active listings: 50,002
- Total pending listings: 7,038
- Total homes sold since January 1, 2008: 33,418
- Active listings that are short sales, bank-owned or require corporate/lender approval: 13,147**
- Currently an 11-month supply of properties on the market*

*Anything under six months is considered a seller's market and anything over six months is considered a buyer's market. Supply varies greatly by location. ** It is possible that this number is larger as not all such listings are marked appropriately in the MLS.